

www.adilogistics.com

*adi* is a knowledge based logistics- and professional services group of companies with global reach, and a focus on Africa, the Middle East and Europe.

Since 1999, *adi* has applied in-depth logistics expertise in specific markets delivering tailor made client solutions.

We have created long-term and trustful client partnerships through

- unique and practical strategies
- local market knowledge and understanding
- cultural awareness and respect



# From a global perspective, niches are the most beautiful places on earth...

**We focus.** While concentrating on specific growth markets and selected logistics activities, we have gained the ability to develop and implement creative and unique logistics solutions with a global impact.

*adi* logistics solutions reflect market expertise, vision, strategic thinking, creativity, uniqueness, and business sense.



# ...however, when taking a closer look, challenges emerge...

**We understand.** We recognise local challenges and consider them opportunities – not obstacles. Our approach allows us to deliver logistics solutions, adapted to the individual competitive environment, with the ability to outperform through evolutionary design.

*adi* solutions excel because of our local knowledge, cultural awareness, and understanding.

Crocodiles are a success model of evolution. They are perfectly adapted to their environment and dominate their niche – and have already done so for more than 150 million years. Crocodiles even managed to survive the Cretaceous-Tertiary Extinction Event, that wiped out the dinosaurs approximately 65 million years ago.



### ... which require successful partnerships to thrive...

We practice partnership. Founded on our own operational experience we take ownership of what we do. Our commitment spans across consulting engagements, logistics operations and our joint investments with partners.

*adi* delivers practical solutions that work, resulting in long-term customer and partner relationships based on trust.

Mutualism is one of the most sustainable forms of symbiosis, as it is a benefit to both species involved. Anemone fish depend heavily on their host, being unable to breed or survive predation without their host anemone. The anemone on the other hand benefits from the fish as they help aerate the tentacles of the anemone, as well as getting rid of parasites.



### ... resulting in tailor made solutions.



**Cargo Capacity Operator** We balance cargo capacities



**Consultancy and Advisory Services** We make sense of logistics



**Project Services** We overcome your logistics challenges



Investments We fulfil operational needs – leveraging opportunities



### Cargo Capacity Operator

# Since 1999 *adi* has been a trusted partner of supply chain owners, forwarders and cargo carriers

designing and operating tailor made global cargo capacity solutions

We actively manage carrier independent cargo capacities to accommodate the needs of our customers and their customers managing carrier independent cargo and charter services

## We deliver dedicated, tailor made cold chain services based on multi modal carrier operations

delivering value added services that create tangible benefits



### **Consultancy and Advisory Services**

# We develop logistics solutions that make sense for your business

creating innovative logistics and supply chain solutions in line with your aspirations and visions

#### We design logistics solutions that work

consulting you in planning of logistics platforms, infrastructure and facilities as well as in the optimisation of your individual business processes

#### We deliver logistics solutions that are successful

building new logistics companies and guiding you in implementation of logistics solutions by providing business development services and logistics management support



### **Project Services**

### We analyse the logistics challenges of the Energy Industry and engineer appropriate logistics solutions

developing and managing tailor made logistics solutions for you

### We develop and manage customised cargo capacity programs as core element of our resilient logistics solutions

applying proven concepts and processes of the *adi* cargo capacity operator system

#### We operate in compliance with QSHE & FCPA

delivering reliable, carrier related support for energy projects



### Investments

We invest into infrastructure, cargo terminals and facilities, supplementing our cargo capacity operator and project activities in specific geographies.

We invest into vessel handling and port terminal technology.

We invest jointly with partners into ventures to design, plan and build industrial and logistics facilities.



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